## Mr Smital Shah Team Lead, Forbes Marshall Pvt Ltd, Pune

Mr Smital Shah is a Team Lead at Forbes Marshall Pvt Ltd. an India's leading Process and Energy Efficiency firm. He is a Steam Engineering specialist.

Mr Smital Shah graduated in Mechanical Engineering from Walchand Institute of Technology, Solapur. He is a seasoned professional with over 20 years of experience in Sales & Marketing, Business Development, Product Management, New Product Development, and Industrial Market Research. He currently leads the steam system business for the Food & Beverage industry at Forbes Marshall, driving strategic growth and sustainable energy solutions.

Mr Smital Shah has a deep understanding of steam systems and process optimisation, with expertise in energy mapping and process enhancements. Combining strong business development acumen with technical expertise, his role involves developing and implementing business strategies, commercial insights, and market-driven solutions to support sales teams.